

Luxembourg School of Business

Weekend MBA

The only Business School in Luxembourg accredited by the Luxembourg Ministry of Higher Education and Research

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www.luxsb.lu/mba



AACSB Business Education Alliance Member



Luxembourg School of Business (LSB) is the first Luxembourgish graduate business school. The School was created by a team of academics with a strong entrepreneurial spirit and a successful track record of creating internationally accredited (AACSB) business schools.

Our professors are **academics and business leaders**: some of them are executives from multinational organizations while others are affiliated with internationally ranked institutions such as University of Michigan, Cornell University, Duke University, ESADE, SDA Bocconi, IESE and more.

Luxembourg School of Business offers a full-time **Master in Management**, a part-time **Master in Business Administration** (Weekend MBA), as well as short specialized programs for individuals and tailor-made programs for companies (**Executive Education**).

The Master in Management and the Weekend MBA are **the only recognized and accredited programs in Luxembourg by the Luxembourg Ministry of Higher Education and Research** and our institution is a member of the Association to Advance Collegiate Schools of Business (AACSB), the leading global business education network.



www.luxsb.lu

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A word from the Dean



Welcome to Luxembourg School of Business – **a business school based in one of the world's major financial and business centers**. As the globalization and connectivity trends continue, the speed and amplitude of change constantly increase. State of the art knowledge thus has become and will stay a key success factor in the managerial selection process.

We, at Luxembourg School of Business, dedicate all our efforts to provide an inspiring and multicultural learning environment to business leaders from domestic and international companies operating in Luxembourg as well as across Europe and the world. Our world-class international faculty includes experienced and proven business leaders from all parts of the world who are looking forward to sharing their experience and to support you in finding your own way to stay on top of the competition. Whether it is through our MBA, Master in Management, or Executive Education programs, helping ambitious professionals find the appropriate program to make and keep them fit for success is at the core of what we do.

Your success is our success. Tell us your ambitions and we will jointly work to make them happen.

Dr. Dino Dogan

Dean of Luxembourg School of Business

Reasons to do the Weekend MBA

1 Accelerate your career

Develop key skills and knowledge to succeed in leadership roles upon completion of our program. Our Graduates are promoted to higher-level positions and have increased their salaries.

2 Work & study at the same time

Our schedule allows our MBA candidates to continue working while studying to enable them to promptly apply the new knowledge on their jobs.

3 Expand your business network

Students will connect with other executives, managers, and business leaders. They will collaborate and share experiences with peers from diverse backgrounds, which can lead to valuable opportunities.

4 Acquire business knowledge

For those with a non-business background, the MBA offers a 360-degree view on general management allowing participants to pursue their career aspirations.

Learn from professors from top ranked schools

Our faculty consists of professors with industry experience in addition to their academic credentials from Top Business Schools around the world (Harvard, ESADE, IESE, Bocconi) while others are business practitioners.

6 Develop your own leadership style

Our MBA candidates will become thorough leaders, better communicators, and more confident decision makers through leadership courses, and personal development workshops.

Access world-class education designed for busy professionals

The curriculum is focused on real-world business challenges specifically for busy industry leaders providing students with the skills and knowledge needed to achieve their career goals.

Make informed financial decisions 8

The electives in M&A and Restructuring, Private Equity, Risk Hedging & Investor Relations will allow students to better understand the financial world and its recent trends.

Apply the acquired knowledge on a real project

The program ends with an immersive consulting project providing students the opportunity to apply all their knowledge on a project for a real company.

10 Gain a more international business perspective

Each year LSB organizes a study trip abroad to Singapore, Dubai, and New York, among others, allowing students to discover new businesses and cultures.

Words from the Academic Director



Our MBA targets students that want to pursue a path of growth in order to bring their own impact in the business community, in Luxembourg, and abroad. It is designed to allow our students to keep on working while they carry out the MBA.

The program is offered in two different formats in order to fit different needs, an 18-month-long program, with classes scheduled once per month on Friday and Saturday and a 24-month-long program, with classes scheduled two weekends per month on Friday evening and Saturday.

At LSB, we value the active role that our students will play in the companies they work. For this, there is a leadership journey allowing students to analyze a different aspect of the leadership scope: from self-awareness to conflict management. During the MBA, students will have the opportunity to set their own limits and to push them, thanks to their curiosity and to their desire for knowledge that fuels the energy to carry on in this intense journey.

Dr. Giulia Negri Associate Professor of Finance MBA Academic Director

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The Weekend MBA: two different formats, one goal

18-month program



Duration

18 months 18-month-long program, divided into 8 modules.



Format

One weekend per month Classes take place once a month (Friday and Saturday from 8am to 6pm).



Language English

The program is entirely taught in English.



Intake

September Seats are limited apply now to secure your spot.



Leadership week Mandatory study trip

Students do a 1-week mandatory study trip as part of the leadership aspect.

Pre-courses will take place before the start to support students with the onboarding to the program.

YEAR 1 (12 months)	MODULE 1	Corporate Strategy (3 ECTS)	People & Organizations (3 ECTS)	
	MODULE 2	Performance Measurement (3 ECTS)	Marketing (3 ECTS)	
	MODULE 3	Operations & Supply Chain (3 ECTS)	Behavioral Finance (3 ECTS)	
	MODULE 4	Negotiation (3 ECTS)	Macroeconomics & Financial Markets (3 ECTS)	
	MODULE 5	Corporate Finance (3 ECTS)	Digital Strategy (3 ECTS)	
	MODULE 6	Data Analysis & Decision Making (3 ECTS)	Business Law (6 ECTS)	
YEAR 2 (6 months)	MODULE 7	Entrepreneurship (3 ECTS)	Customer Strategy in the Digital Age* (3 ECTS)	Consulting Project (Part I) (3 ECTS)
	MODULE 8	Cross Functional Management (3 ECTS)	Innovation Management* (3 ECTS)	Consulting Project (Part II) (3 ECTS)
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*FINANCE ELECTIVES: They are optional and take place in the middle or end of the program depending on the intake. Two courses will be waived to allow you to follow this path. A minimum of participants is required to open these electives.

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The Weekend MBA: two different formats, one goal

24-month program



Duration 24 months

24-month-long program, divided into 6 modules.



Format Two weekends per month* Classes take place twice a month

(Friday 6pm - 9pm and Saturday 9am - 5pm)



Language English The program is entirely taught in English.



Intake March & September

Seats are limited apply now to secure your spot.

Pre-courses will take place before the start to support students with the onboarding to the program.



*In some few occasions it is possible to have 3 weekends of class in a month

*FINANCE ELECTIVES: They are optional and take place in the middle or end of the program depending on the intake. Two courses will be waived to allow you to follow this path. A minimum of participants is required to open these electives.

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Finance electives



The Weekend MBA program allows you to gain a deeper understanding of finance with electives in M&A and Restructuring, Private Equity, Venture Capital and Risk Management.

M&A and Restructuring (1.5 ECTS)

This course covers the relevance and importance of growing by acquiring and merging other companies. It explains how to translate Corporate Strategy into M&A strategy and how to identify targets for value propositions and synergies including the basics of M&A, target search, transaction process, and valuation techniques as well as the evaluation of factors for success and failures in the M&A business.

Private Equity and Venture Capital (1.5 ECTS)

The course is focused on the analysis of the private equity and venture capital industry from the perspective of financial intermediaries dedicated to scouting, advisory, arranging, and financing activities. Particular attention is dedicated to providing students with a deep understanding of the mechanism underpinning the management of a PE/VC firm and the financial and non-financial support coming from private investors. Students will understand the risks and rewards for a private equity investor, and learn how to assess a good investment.

Risk Management (1.5 ECTS)

The course deals with the importance of liquidity and treasury management in the context of a corporation covering the fundamentals of derivatives instruments. The course illustrates how the use and planning of derivatives serve as a lever in corporate risk management. Students will understand the valuation techniques of basic derivative contracts by adopting a practical approach thanks to realworld case studies.

Investor Relations (1.5 ECTS)

This course will help students to learn how to optimize the time and resources spent engaging and retaining investors. Understand the rules governing price-sensitive disclosure and utilize shareholder value-enhancing strategies, metrics, and messaging.

Weekend MBA: one program, two formats

Which format is the best fit for you?

Program	Weekend MBA 18-month	Weekend MBA 24-month	
Degree	Master of Business Administration (MBA)		
Focus	Focus: General management with optional finance electives	Focus: General management with optional finance electives	
Format	Part-time: Classes one weekend per month (Friday and Saturday, 8am - 6pm)	Part-time: Classes two weekends per month (Friday 6pm - 9pm and Saturday 9am - 5pm)	
Duration	18 months	24 months	
Start	September	March & September	
Minimum Entry Requirements	 - A Bachelor's degree or equivalent - A minimum of two years of work experience - Fluency in English 	 A Bachelor's degree or equivalent A minimum of two years of work experience Fluency in English 	
Credits	60 ECTS	60 ECTS	
Tuition	42,000 EUR The tuition fee includes all materials, lunches and a mandatory leadership study trip.	35,000 EUR The tuition fee includes all materials. The study trip is not included.	

Don't put your projects on hold

Our format allows participants to have a balanced lifestyle, between personal and professional projects, family, and studies.



10% of our students started a family during the MBA

LIVING ABROAD



10% of our students live abroad and study in Luxembourg

CAREER

45% of our students changed jobs during the MBA

ENTREPRENEUR

10% of our students launched their business while studying

RESPONSIBILITY

15% of our students have a leading Executive position

WORKING ABROAD

20% of our students work abroad and study in Luxembourg LSB

Students profile



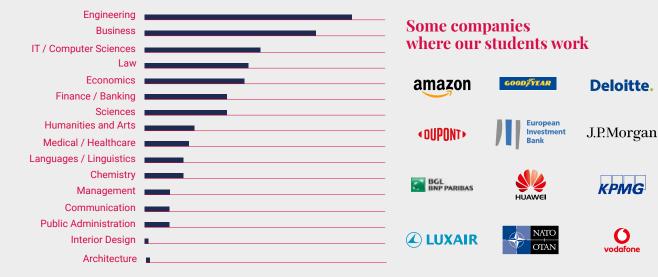
Sector



Where our students live?



Education



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MBA stories



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The main benefit of this MBA is the gain in self-confidence of having difficult situations to solve in finance, management, operations or other fields, as well as to be ready to confront our ideas and opinions in a more structured way.

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Sebastien Collot - EIB - Class of 2018



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The highlight of the program was the quality of the faculty. We were extremely fortunate to have faculty from all over the world, from some of the best business schools to come and teach us the fine art and craft of business strategy.

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Kanwar Bharat Singh - Goodyear - Class of 2020



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The impact was already visible during the studies. The beauty of the Weekend MBA is that you can already implement things directly after the class on Monday at the office while keeping developing your career.

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Ilia Ostretsov - FANUC - Class of 2020



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When you come from a very technical background, an MBA gives you an opportunity to move to different roles within the organization or aim for a management position. During the MBA, I also had a chance to develop skills allowing me to have more influence and power in negotiations.

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Stefania Agnello - Amazon - Class of 2021



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The biggest value of the MBA format is the possibility of applying at the workplace what you learn in class not only from the professors but also from the interactions with classmates who are working for different companies and industries in Luxembourg.

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Antonio Alicandri - Ferrero - Class of 2022

World class faculty

Our professors are academics and business leaders: some of them are executives from multinational organizations while others are affiliated with institutions such as University of Michigan, Cornell University, Duke University, ESADE and more.

In close contact with the business world, **our international** faculty stands for cultural and intellectual diversity.

Jan Muhlfeit Ret. Chairman Europe of Microsoft Corporation



In his last role (2007-2014), Jan Muhlfeit was the Chairman Europe, Microsoft Corporation. Jan also coaches top executives, olympic games winners, artists from different countries and continents and he works closely in the coaching and mentoring field with INSEAD, Cambridge, Gallup, Imperial College McLean Hospital, Harvard Medical School Affiliate.





Dan McCray is a lecturer at Cornell University. He is an expert in workplace negotiation, mediation, and arbitration. As Practice Leader and Director of the Labor Relations Programs, Dan is responsible for developing and teaching professional education programs in negotiations, conflict resolution, collective bargaining for professionals working for unions and employers in the United States, Europe, and Latin America.





Dr. Giulia Negri is Fellow of the Corporate Finance at SDA Bocconi School of Management and Fellow at BAFFI Carefin (a Finance Research Unit) at Bocconi University. She has been working on national and international research projects, among others,with JP Morgan Private Banking, PwC, Parmalat, Assiteca, IBM and Prysmian. She is member of the Executive MBA Faculty at SDA Bocconi where she teaches Corporate Finance. She is Associate Professor of Finance and the MBA Academic Director at Luxembourg School of Business.

Michel Fender HEC Paris



Michel Fender is an Adjunct Faculty at HEC Paris of Supply Chain Management and Operations. Michel Fender is a senior advisor who has been advising and lecturing, in Supply Chain Management (SCM), Operations and Logistics over more than 30 years. In the field of academia, he has been an Associate Dean for Executive Education at ESSEC, Dean, and President of the School of International Management at Ecole des Ponts ParisTech and co-founded MBA programs in Japan, China, Argentina, and India. He is a Visiting Professor of Supply Chain Management and Operations at Luxembourg School of Business.

Dr. Paolo Aversa Bayes Business School



Dr. Paolo Aversa is a full professor of Strategy at Bayes Business School. He holds an honorary and visiting position in several international institutions such as the Stockholm School of Economics, the University of Trento, Ca' Foscari University (Venice), Bologna Business School, and CUOA Business School. He serves as Officer and Director of Communications of the Strategic Management Division of the Academy of Management. He is very active as a keynote speaker, executive coach, educator, and advisor. Pau Virgili, MBA ESADE



Pau Virgili, professor of Marketing at ESADE, is an expert in new technologies, management, and marketing. Previously, he was the General Manager of Marketing Europe at HP and Marketing Manager Europe at Plantronics. Pau Virgili has an MBA (University of Chicago) and is a co-author of the book "The reconciliation with the customer". Pau has created technology companies in the areas of mobilebusiness and online marketing. He has carried out consultancy projects for HP, Nike, Coca-Cola, and others.

Dr. Ariel Shwayder Ross School of Business, University of Michigan



Ariel Shwayder is a Lecturer of Business Economics and Public Policy at the Ross School of Business, University of Michigan. At Luxembourg School of Business, Ariel teaches Macroeconomics within the MBA program. He received a B.A. in mathematics with honors from Harvard University, and a Ph.D. in economics from Northwestern University. His research has focused on macroeconomics and finance, particularly on commodities pricing as well as the links between commodity prices and household expectations.

Dr. Paul Green McCombs School of Business



Professor at McCombs School of Business, he holds a Ph.D. from Harvard Business School. He co-founded the Self-Management Institute at Morning Star, which has been called," the world's most creatively managed company" by Harvard Business Review. In 2012, he won the Harvard Business Review/McKinsey M-Prize for his work on Self-Management.

Highlights

Leadership focus

Over the course of the program, **students engage in a leadership journey**, which with an on-going cycle of practice and reflection, **allows them to nurture their own leadership styles**.

Leadership course with the army

Under the **supervision of the army** staff, students may complete a **two-day workshop** in order to improve their **team leadership skills** in a **challenging environment**.

Regatta race competition

As part of the leadership journey, MBA students participate in a regatta race at the Belgian or Dutch Coast. Throughout this experience, our participants learn **how to communicate a clear vision and work as a team under the pressure** of a sailing competition in a completely **unknown** and **challenging environment**.





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During the workshop with the Army of Luxembourg, we are exposed to different situations. They drive us to work as a team and to find different ways to face the challenges. **99**

Vivian Schramm Sales & Operations Planning Process Director Guardian Industries





Consulting project

The Weekend MBA program ends with an immersive consulting project where students must diagnose and solve existing issues by applying all the acquired knowledge throughout the degree.

Mentorship program

The mentorship program is a unique opportunity for new participants to be onboarded by current MBA students. The new students will receive coaching and guidance in order to make the transition smoother and get advice on best practices to follow the MBA program. This is also a great opportunity to start expanding students' network and making new connections outside their cohort!

International study trips

Past and upcoming trips include **Singapore, Dubai and New York** among others.

Partner companies involved in the consulting project





GOMSPACE





Career center support

Luxembourg School of Business career center, works closely with students and businesses. We provide a variety of services to support students throughout their study program and beyond. Our career center maintains close relationships with companies both in Luxembourg as well as internationally. It provides comprehensive support and guidance to students and graduates in their career development:

- Access career support through **personal consultations** during and after your studies.
- **One-to-one meetings** are planned to understand each individual situation and prepare a **well-suited plan to** achieve your career goals.

- Discuss your personal **career plans**, **get feedback** on your **applications** and clarify any open questions.
- Receive coaching on professional applications, job interviews, career planning, CV, cover letter Reviews, preparation for salary negotiations, networking and more.

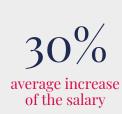
When you graduate from Luxembourg School of Business, you leave with a unique set of tools, skills and approaches. And we're here to help you put them to the best possible use. So if you're looking for the next career move, we're here to help you find it!



Alumni

MBA alumni career progression





* Career progression: received a promotion, switched company, switched industry or received a salary increase

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LSB brought some of the finest brains in the field of management and we all gained immensely from their wise counsel and experience.

But what we have learned in those classrooms were not just lessons in management. They were powerful life lessons that we will

take with us forever.

All the interactions we had in the classroom, during those lively coffee breaks and the group working sessions, have been priceless

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Kanwar

Technology Manager - Algorithms at Goodyear

Some companies where our alumni work



Admissions

Admissions requirements



A bachelor's degree or equivalent: applicants with degrees in all disciplines are welcome



Fluency in English: worked or studied in an English speaking environment for at least two years or TOEFL or IELTS



A minimum of two years of work experience

Admissions process

		Fill out the online application form on https://luxsb.lu/mba/apply/	
1	ONLINE APPLICATION	 Upload supporting documentation: Updated CV Letter of motivation Letter of recommendation Copy of your bachelor and/or master degree and/or grades (certified copies) Proof of English proficiency 	
		Pay the application fee of EUR 100.	
2	ESSAY	Candidates will be asked to write a short essay on a specific topic (e.g. a quote from a famous person).	
3.	INTERVIEWS	Pre-selected candidates will be invited for two rounds of interviews at the Luxembourg School of Business.	
4.	DECISION	The Admissions Committee makes the final decision. Candidates will be informed of the outcomes by email and a formal letter.	

Tuition and financing

24-month format: 35,000 EUR payable in different installments cover all course materials and unlimited access to executive education. The fee does not include international study trips.

The tuition fees for the MBA program varies depending on the format you decide to choose:

18-month format: 42,000 EUR payable in different installments cover all course materials, international mandatory study trip included and unlimited access to executive education.

Financing and scholarships

Company sponsorships

30% of LSB students got their MBA paid by their company. These decisions are made on a case-bycase basis and we have seen many students gain employer support for their MBA by presenting a strong case.

Self financing: bank and government loan

Private loans are provided by many banks. Furthermore the government also grants student loans at low interest rates. We advise candidates to visit **www.mengstudien.lu** for more information.

100% Tax deductible

Our MBA Program is 100% tax deductible in Luxembourg with your annual tax declaration.

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Scholarships From LSB

• The Entrepreneur Scholarship targets candidates who have started their own company and are currently running it. The aim is to support participants who would like to gain relevant and practice-oriented knowledge and skills to lead their venture to success.

Merit Based Scholarship

The criteria for the LSB Merit-Based Scholarship are excellent academic track record, the strength of application and social criteria.

mengstudien.lu

Mengstudien can grant basic and social criteria scholarships. We advise candidates to visit mengstudien.lu

Benefits and discounts:

- Candidates who get enrolled before the first deadline access a 5% discount
- Candidates who pay the full tuition in one installment receive a 10% discount





7 Reasons to study in Luxembourg



Luxembourg is the country with the highest GDP per capita of the world, making it a prime destination for career-driven professionals. (Source: IMF, 2023)



Luxembourg excels in personal safety, outperforming cities like Helsinki, Basel, Bern, and Zurich. It's also the only country worldwide offering free public transportation, making it convenient for professionals to explore the city and surrounding areas.



Graduates start at a minimum wage of 2,700 EUR per month, and those in the finance sector earn an average of 98,122 EUR gross per year.



Home to several European institutions, including the European Investment Bank, the European Court of Justice, and the European Stability Mechanism, Luxembourg is strategically located in the heart of Europe.



With over 170 nationalities and 40 languages represented, Luxembourg offers a vibrant and diverse community for professionals.



With TGV access to Paris in three hours, Brussels by car in three hours, and London by plane in under two hours, Luxembourg is an ideal location in Europe.

7 Business & finance hub

International companies such as ArcelorMittal, Amazon, Cargolux, Goodyear, Ferrero, and the Big Four (KPMG, Ernst & Young EY, Deloitte, and PwC) call Luxembourg home, providing ample opportunities for professionals to engage in the business world.

Network & benefits

Benefit of our Executive Education without additional fees

As an MBA Student at LSB you have **full access** to all of our **Executive Education programs** across the **two years** without any additional fees. This will enable you to access complementary courses from your MBA curriculum, stay engaged and ahead of current trends in business, and **expand your network** by **making new connections**.

Obtain two degrees at the same time with our double degree program*

The Weekend MBA offers the opportunity to obtain two Master's degrees in the same time with our AACSB accredited partner: Boston University. With the double degree program, you can customize your master degree program according to your professional projects:

- Project Management
- Risk Management
- Global Marketing Management
- Business Analytics
- Financial Management
- Supply Chain Management

Access to guest lectures and CEO talks

Participate in **conferences** at Luxembourg School of Business held by CEOs or top leaders, receive business insights, get inspired and network with experienced professionals in Luxembourg. Previous editions of the CEO Talks include:

- John Parkhouse (PwC)
- Heinrich Baer (UBS)
- Yuriko Backes (Minister of Finance)
- Kolinda Grabar (former President of Croatia)
- Etienne Schneider (former Minister for Economy and Trade in Luxembourg)

LSB

• Frank Rückbrodt (CEO of Deutsche Bank Luxembourg)

Grow your network

Cultivate close relationships with our network of students and alumni who are managers and executives. Share career related information and extend your personal and professional connections through:

- Events on campus and off-site
- Networking conferences and events
- Company visits
- CEO talks
- Alumni yearly events



^{*} The double degree with Boston University is not included in the tuition fee.

LSB activities

MASTER IN MANAGEMENT

The first Master in Management in Luxembourg is a 24-month program. Students can specialize in Financial Management, International Tax, or Audit. This program is available 5 days a week or in a 3-day study model allowing part-time employment. It combines a 6-month paid internship and career workshops to kick-start graduate careers in Luxembourg.

EXECUTIVE EDUCATION

Executive Education offers short training for individuals and teams, and custom programs for companies. A selection of more than 25 courses addressing the real needs of today's professionals at every stage of their career, in English, French, and German.

EXECUTIVE MASTER IN FINANCIAL SERVICES INDUSTRY

The Executive Master in Financial Services Industry program is designed to offer maximum flexibility to fulltime working professionals. Upon completion of the EMFSI program, the candidate will be awarded the FSP (Financial Services Professional) designation and a certification of competency. This program does not grant a Master's degree.

LSB Luxembourg School of Business



Campus



Future campus of LSB

LSB



Current campus of LSB





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