

October 15 - 17, 2023
2023 Fall Principals Meeting
InterContinental Hotel
San Diego, CA



Dress is business casual for meetings

Sunday, October 15, 2023

4:00 PM - 5:00 PM **Board Meeting**
~Board members only

5:30 PM **EARLY ARRIVAL DINNER**
Location pending

Monday, October 16, 2023

7:30 AM - 8:30 AM **BREAKFAST** (*Pacific Foyer*)

8:30 AM **BUSINESS MEETING** (*Pacific Ballroom D*)

8:30 AM - 8:35 AM ***Opening and Intro***
(members only) ***Troy Moody, Moody Insurance Agency***
RiskProNet has a policy of strict compliance with federal and state antitrust laws and is committed to legal and ethical behavior. RiskProNet members should, at all times, follow the guidelines contained in its Antitrust Compliance Policy and to avoid or prevent situations which may pose possible violations of this policy.
TROY - Cover housekeeping items

8:35 AM - 9:40 AM ***AI - What you need to know***
Erik Vendermause, M3
AI - what you need to know and how M3 is/plans to utilize AI.

9:40 AM - 10:10 AM ***IBI Cal***

10:10 AM - 10:20 AM ***Break***
10:20 AM - 11:20 AM ***Travelers***
TBD

*Kurt to introduce
Description??*

- 11:20 AM - 12:20 PM** ***A London Perspective***
David Price, CEO, Fenchurch Broking
Update on London business
- 12:20 PM - 1:20 PM** ***Lunch***
- 1:20 PM - 4:20 PM** ***Agency Planning***
Webb Millward, Reagan Consulting
Troy to introduce
- 4:20 PM - 5:20 PM** ***RoundTable Discussions***
with beer/wine
- 6:30 PM - 8:30 PM** ***Dinner***
Location under review



**Thanks to our
wine sponsor!!!!**

Tuesday, October 17, 2023

- 7:30 AM - 8:30 AM** **BREAKFAST**
- 8:30 AM** **BUSINESS MEETING**
- 8:30 AM - 8:45 AM** ***2024 Elections***
There are two positions available. Vote / Elect/Assign roles
- 8:45 AM - 9:45 AM** ***Wholesale Update From CRC***
- 9:45 AM - 10:45 AM** ***Travelers University***

10:45 AM - 11:00 AM BREAK

11:00 AM - 11-15 am *New Member Update*
Dave Lindhart, Crane

11:15 AM - 11:45 AM *Wrap Up / Open Discussions*

11:45 AM ADJOURN

Next Meeting

April 28 - 30, 2024 | Date and location to be confirmed