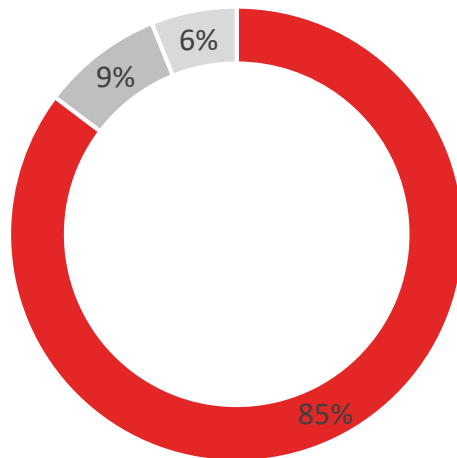


RiskProNet

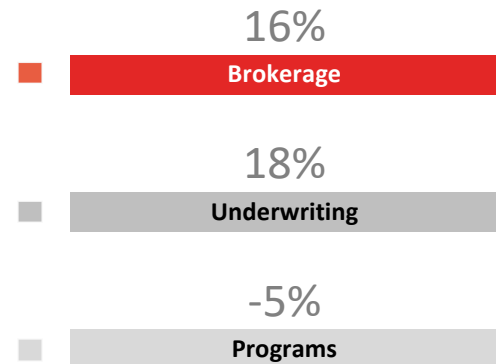
September 2022 YTD: Total Book

Accounts Placed	1,816	\$107.4M	15%
Policy Count	3,630	Total Premium	Total YoY %
Broker Teams Accessed	195		
CRC Group Offices Accessed	61	\$25.2M	-9%
Market Groups Accessed	190	New Premium	New YoY %
Average Policy Size	\$29,595		
Accounts less than \$10k in Premium	50%	\$82.2M	25%
Number of Coverage Types (YTD)	84	Renewal Premium	Renewal YoY%
Prior YTD Premium	\$93.5M		

PRODUCTION BY DIVISION



2022 VS. 2021



YTD	New Business		Renewal Premium	
Division	Premium	YoY%	Premium	YoY%
Brokerage	\$23.4M	-9%	\$68.2M	29%
Underwriting	\$1.8M	42%	\$7.5M	13%
Programs	\$11.1K	-99%	\$6.5M	8%
Grand Total	\$25.2M	-9%	\$82.2M	25%

PRODUCTION BY LINE OF BUSINESS

YTD	New Business		Renewal Premium	
Line of Business	Premium	YoY%	Premium	YoY%
Property	\$9.8M	-11%	\$23.7M	95%
Casualty	\$7.4M	-45%	\$36.5M	3%
Professional	\$8.0M	148%	\$22.1M	21%
Grand Total	\$25.2M	-9%	\$82.2M	25%

TOP 10 COVERAGES BY PREMIUM	2022 YTD	2021 YTD	YOY%
Top 10 Coverage Totals	\$78,347,701	\$71,612,577	9%
Excess Liability	\$23,015,139	\$24,725,246	-7%
General Liability - Commercial	\$13,720,105	\$15,469,852	-11%
Property - Multi Peril Other	\$12,609,849	\$8,427,471	50%
Property - Multi Peril Cat Wind	\$8,000,140	\$4,715,096	70%
Directors & Officers Private Primary	\$4,825,192	\$4,518,117	7%
Property - Package	\$4,186,134	\$4,097,575	2%
Errors & Omissions Primary	\$3,726,269	\$3,116,668	20%
Healthcare Umbrella/Excess	\$3,388,627	\$3,057,373	11%
Healthcare PL - GL	\$2,463,652	\$2,117,615	16%
Cyber	\$2,412,594	\$1,367,564	76%

INDUSTRY BREAKOUT	2022 YTD	2021 YTD	YOY%
CRC Industry Groups	\$107,430,676	\$93,495,312	15%
Real Estate	\$21,859,087	\$15,955,778	37%
Professional Services	\$18,368,067	\$13,098,026	40%
Healthcare	\$11,863,203	\$10,426,761	14%
Construction > Artisan - Commercial	\$11,668,937	\$12,250,868	-5%
Retail & Wholesale Trade	\$9,435,890	\$7,555,366	25%
Manufacturing	\$8,209,320	\$7,337,297	12%
Transportation & Warehousing	\$4,740,344	\$4,545,352	4%
Unassigned	\$4,667,856	\$4,448,523	5%
Amusement & Recreation	\$3,696,737	\$5,658,142	-35%
Agricultural	\$3,216,732	\$931,222	245%
Construction > General Contractor - Commercial	\$3,128,564	\$3,652,984	-14%
Institutional / Government	\$2,466,141	\$2,054,714	20%
Construction > General Contractor - Residential	\$2,083,505	\$3,478,839	-40%
Construction > Artisan - Residential	\$1,575,072	\$1,449,157	9%
Hospitality	\$295,447	\$359,068	-18%
Oil & Gas	\$108,258	\$145,849	-26%