

June 8 - 9, 2023
2023 Benefits Meeting
Hilton Rosemont/Chicago O'Hare
Rosemont, IL



Dress is business casual for meetings

Wednesday, June 7th

6:00 PM

EARLY ARRIVAL DINNER

Liberty Tavern
At the Hilton Rosemont/Chicago O'Hare

Thursday, June 8th

7:30 AM - 8:30 AM

BREAKFAST (Rickenbacker - 2nd Floor)

8:30 AM

BUSINESS MEETING (Lindbergh - 1st Floor)

8:30 AM - 8:35 AM

Opening and Intro (Tim Wells, Crane Agency)

RiskProNet has a policy of strict compliance with federal and state antitrust laws and is committed to legal and ethical behavior. RiskProNet members should, at all times, follow the guidelines contained in its Antitrust Compliance Policy and to avoid or prevent situations which may pose possible violations of this policy.

8:35 AM - 9:30 AM

Agency Overview

Brief overview of each agency and the members role

9:30 AM - 10:30 AM

Broker Definitions of Producer's Role

Open discussion: How do you define your producers?

- What are their responsibilities
- Provide samples of employee educational collateral
- Generalize outline of compensation (keeping within our anti-trust guideline)
- Successes / Failures

10:30 AM - 10:45 AM

BREAK

10:45 AM - 11:45 AM

Three Flow

Richard Perrott

Tim Wells to introduce Three Flow

11:45 AM - 12:45 PM

LUNCH (Rickenbacker - 2nd Floor)

12:45 PM - 1:45 PM

Stealth Partner Group

Jeff Hillgoth, Vice President, Stealth Partners Group

Tim Wells to introduce Stealth

- Review of Stealth's stop loss process and how it can benefit you and your clients.

1:45 PM - 2:45 PM

Technology / AI / ChatGPT

Open discussion

- How is AI going to affect business in general and use as a tool vs replacing people

- Are you using AI?
- How are you using AI?
- Are you concerned with E&O for AI
- How are you using tech for training to help your staff and clients
- What is new in technology software and what benefits / concerns are you seeing

2:45 PM - 3:15 PM

BenefitMall

Casey Allen, Director, Business Development, Benefitmall

- *Brief overview of BenefitMall and answer any questions you may have*

3:15 PM - 3:30 PM

BREAK

3:30 PM - 4:30 PM

Pareto Health - How to leverage Captives

Steve Hensen, Senior Sales Director, Pareto Health

Dan Brunken to introduce Purato Health

- How can Purato Health Captives work to your advantage.

4:30 PM - 5:00 PM

Recap of the day / Open Discussion

5:00 PM

ADJOURN

6:00 PM

RECEPTION / DINNER (Carmine's Rosemont)

Carmine's Rosemont
9850 Berwyn Avenue
Rosemont, IL 60018

**We will take Uber/Lyft to restaurant. Please meet up in the lobby at 5:50 pm

Friday, June 9th

7:30 AM - 8:30 AM

BREAKFAST (Rickenbacker - 2nd Floor)

8:30 AM

BUSINESS MEETING (Lindbergh - 1st Floor)

8:30 AM - 10:00 AM

Open Enrollment Booklets

Share with the group what you are using. Discuss pros/cons and success/failures.

10:00 AM - 10:15 AM

BREAK

10:15 AM - 12:00 PM

Wrap Up / Open Discussions

12:00 PM

ADJOURN



RISKPRONET INTERNATIONAL
2023 Employee Benefits Meeting
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Hilton Rosemont Hotel

First Name	Last Name	Agency
Taryn	Bacon	InterWest Insurance Services LLC
Luke	Barnett	CGO
Christian	Bergstrom	Wallace Welch Willingham Inc
Brianne	Datz	Johnson, Kendall & Johnson Benefits, Inc.
Joe	DiPirro	Connor & Gallagher
Traci	Howell	BCH
Grant	Jacka	CMR Risk & Insurance Services, Inc.
Nicolas	Landry	BFL Canada
Arsen	Mkrtchyan	The Buckner Company
Patti	Reed	RiskProNet International
Jim	Smallwood	Moody Insurance Agency, Inc.
Denise	Stewart	Wallace Welch & Willingham
Bruce	Thomas	Interwest Insurance Services, LLC
Tim	Wells	Crane Agency

GUEST SPEAKERS

Jeff	Hillgoth	Sleath Partners
Steve	Hanssen	Pareto Health
Casey	Allen	BenefitMall
Richard	Perrott	Three Flow