

# 2024 Million Dollar Club Rules and Application

Dear Broker/REALTOR®:

Enclosed are the Million Dollar Club Rules and Application for 2024. **There are no exceptions to these rules!**

To qualify as a member of the Million Dollar Club, you must meet the following criteria:

- **All transactions must have been completed in the State of Florida from January 1 thru December 31, 2024 and only those properties which pay real estate taxes. Sales prior to 2024 will not be included.**
- You must have sold a minimum of \$2,000,000 in single family / condominium / mobile /manufactured / modular homes / vacant land / or commercial on deeded property only within the 2024 calendar year.
- **All applications must be received at the Association of REALTORS® office by mail or in person no later than February 21, 2025. Applications will not be accepted by email or fax, and may not be scanned. Please submit only original copies.** The Million Dollar Celebration will be held on April 30, 2025 at the Charlotte Harbor Event & Conference Center.
- **Referrals are not accepted.**
- **RESPA/HUD STATEMENTS ARE NOT PERMITTED; (IT WOULD BE A VIOLATION OF THE PRIVACY ACT).** Any that are received will be shredded and destroyed without review or notification to the agent who sent them, and the transaction will not be considered.

## How to Calculate Your Totals:

Total Volume Sales to Include:

1. MLS Total must be from "Production Detail Report". (See page 3 for instructions on running the report.)
2. Non-Stellar MLS transactions include sales transacted out of Stellar MLS areas, FSBO's and/or new construction. (Make extra copies as needed.)

## Instructions

**NEW CONSTRUCTION:** Obtaining a new construction contract from a builder. (Construction need not be completed.) You must have been paid a full commission. (See page 7.)

These properties = 2 transaction sides.

**NON-STELLAR MLS SALES (LISTED IN A DIFFERENT MLS):** Each non-Stellar MLS sale must be verified by completing the NON-STELLAR TRANSACTION FORM on page 6 in this packet and signed by ALL agents involved, including the broker. Make extra copies as needed.

**RESIDENTIAL:** Improved property that transfers by deed consisting of either single family / condominium / mobile / manufactured / or modular homes.

**VACANT LAND:** Unimproved property that transfers by deed.

**COMMERCIAL:** Any property listed as "Commercial", whether improved or unimproved, and transferred by deed.

**AGENT:** One Florida licensed REALTOR® who works independently and is not affiliated with a team, and who does not share compensation with anyone.

**TEAM:** Two or more Florida licensed REALTORS® who work as a team and combine their sales. (Award will be given in the name of the Team.)

**TRANSACTION SIDE:** 100% of Sale Price  
Listing = 1 transaction side or 100% of Sales Price  
Selling = 1 transaction side or 100% of Sales Price  
Listing & Selling = 2 transaction sides or 200% of Sales Price

**FSBO:** For Sale By Owner. Because you worked on both the listing and selling side, you get both sides of the Sale Price. Sales must be verified and signed off by your broker. (See page 8.)

## Running the Million Dollar Club “Production Detail Report” from Stellar MLS Matrix

1. Log into [www.stellarmls.com](http://www.stellarmls.com) using your NRDS number and password.
2. Open Matrix and click on **Market Reports**.
  - Select **Production Detail Report**.
  - Complete the blank spaces by moving your curser into each box.
  - For the date, you may use the calendar or mm/dd/year format.
  - Click OK after each date box insertion.
  - Enter your Agent ID.
3. Click on **Generate Report**.
  - The amount sold through Stellar MLS is located under **“Production Detail Report”** grand total volume column.
4. Once the report fills, go to **Print**.
  - This will provide you with a detailed record of all transactions for the past year.
  - Please read the small print at the bottom of the report, which will explain the format of the print-out.**

**This is the only form that will be accepted. Your office report will not be accepted.**



# 2024 Million Dollar Club Application

REALTORS® of Punta Gorda – Port Charlotte – North Port – DeSoto, Inc.®

**Deliver this form with supporting documents to the Association office by February 21, 2025. (We will not accept fax or email.)**

**Choose One:**

Agent Name as it should appear on the Plaque and Program:

\_\_\_\_\_

Team Name as it should appear on the Plaque and Program:

\_\_\_\_\_

Stellar MLS ID # Agent and all Team Members \_\_\_\_\_ (Attach list, if necessary)

Agent/All Team Members' Direct Phone # \_\_\_\_\_ (Attach list, if necessary)

Office Name \_\_\_\_\_

Office Telephone # \_\_\_\_\_ Office Fax # \_\_\_\_\_

For the year 2024, I worked for the following company/companies:

\_\_\_\_\_ Stellar MLS Office # \_\_\_\_\_

As an individual      OR       As a team

Amount sold through Stellar MLS: \$ \_\_\_\_\_

(Obtain \$ amount through "Production Detail Report", Volume Total, see Page 3 for instructions.)

Amount sold as FSBO, New Construction and/or non-Stellar MLS transactions: \$ \_\_\_\_\_

**Total 2024 Sales:** \$ \_\_\_\_\_

\_\_\_\_\_  
Agent Signature

**This page must accompany application.**

### Yearly Award Level

**(Please complete this section even if you are not purchasing a plaque.)**

**Check only one level. These figures represent the minimum needed to qualify.**

- Bronze Award \$2,000,000 in total sales
- Silver Award \$4,000,000 in total sales
- Gold Award \$6,000,000 in total sales
- Platinum Award \$10,000,000 in total sales

**Please check below:**

- I do not wish to purchase a plaque
- I wish to purchase an Annual Plaque – the cost is \$72

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### Award Plaques

If you wish to purchase an Award Plaque, please complete the order form below and attach to this application with your check (checks are payable to "REALTOR® Association"). You may also choose to pay with Visa, MasterCard or American Express.

Agent Name \_\_\_\_\_

Office Name \_\_\_\_\_ Cell # \_\_\_\_\_

### Award Plaque Order Form

Agent Name \_\_\_\_\_ Date \_\_\_\_\_

Office Name \_\_\_\_\_ Cell # \_\_\_\_\_

**Payment Information:**

Total: \$ \_\_\_\_\_

**I would like to pay by:**

Check Check Number \_\_\_\_\_ (Please make checks payable to "REALTOR® Association".)

Cash

Visa  MasterCard  American Express

Card Number: \_\_\_\_\_ Exp. \_\_\_\_\_ Signature: \_\_\_\_\_



**This page must accompany application for each Non-Stellar MLS transaction to qualify.**

## Non-Stellar MLS Transaction Form

**Use this form only for non-Stellar MLS transactions that were completed through another MLS system. Make copies as needed.**

Agent Name \_\_\_\_\_

Team Name \_\_\_\_\_

Stellar MLS ID# \_\_\_\_\_

Agent Direct Phone # \_\_\_\_\_

Legal Description of Property \_\_\_\_\_

Address of Property \_\_\_\_\_

I/we had:  the listing side     the selling side     both sides

Contract Price was \$ \_\_\_\_\_ times \_\_\_\_\_ transaction side(s) for TOTAL credit to me/us of:  
\$ \_\_\_\_\_.

The closing date was \_\_\_\_\_ 2024.

\_\_\_\_\_  
Agent Signature

\_\_\_\_\_  
Broker Signature

\_\_\_\_\_  
Print Broker Name

**Please attach the Non-Stellar MLS listing/sold printout to verify your name.**



**This page must accompany application for each New Construction Non-Stellar MLS transaction to qualify.**

## New Construction Non-Stellar MLS Form

**This form must be used for EACH New Construction transaction. Make copies as needed.**

Agent Name \_\_\_\_\_

Team Name \_\_\_\_\_

Stellar MLS ID# \_\_\_\_\_

Agent Direct Phone # \_\_\_\_\_

Legal Description of Property \_\_\_\_\_

Address of Property \_\_\_\_\_

I/we had:  the listing side     the selling side     both sides

Contract Price was \$ \_\_\_\_\_ times \_\_\_\_\_ transaction side(s) for TOTAL credit to me/us  
of: \$ \_\_\_\_\_.

The closing date was \_\_\_\_\_ 2024.

Agent Signature \_\_\_\_\_

Broker Signature \_\_\_\_\_

\_\_\_\_\_  
Print Broker Name



**This page must accompany application for each FSBO Non-Stellar MLS transaction to qualify.**

## FSBO Transaction Form

**This form must be used for EACH FSBO transaction. Make copies as needed.**

Agent Name \_\_\_\_\_

Team Name \_\_\_\_\_

Stellar MLS ID# \_\_\_\_\_

Agent Direct Phone # \_\_\_\_\_

Legal Description of Property \_\_\_\_\_

Address of Property \_\_\_\_\_

Contract Price was \$ \_\_\_\_\_ times \_\_\_\_\_ transaction side(s) for TOTAL credit to me/us

of: \$ \_\_\_\_\_.

The closing date was \_\_\_\_\_ 2024.

\_\_\_\_\_  
Agent Signature

\_\_\_\_\_  
Broker Signature

\_\_\_\_\_  
Print Broker Name