

# 2025 Million Dollar Club Rules and Application

Dear Broker/REALTOR®:

Enclosed are the Million Dollar Club Rules and Application for 2025. There are no exceptions to these rules!

To qualify as a member of the Million Dollar Club, you must meet the following criteria:

- All transactions must have been completed in the State of Florida from January 1 thru December 31, 2025 and only those properties which pay real estate taxes. Sales prior to 2025 will not be included.
- You must have sold a minimum of \$2,000,000 in single family / condominium / mobile / manufactured / modular homes / vacant land / or commercial on deeded property only within the 2025 calendar year.
- **All applications must be received at the Association of REALTORS® office by mail or in person no later than February 13, 2026. Applications will not be accepted by email or fax, and may not be scanned. Please submit only original copies.** The Million Dollar Celebration will be held on April 23, 2026 at the Charlotte Harbor Event Center.
- **Referrals are not accepted.**
- **RESPA/HUD STATEMENTS ARE NOT PERMITTED; (IT WOULD BE A VIOLATION OF THE PRIVACY ACT). Any that are received will be shredded and destroyed without review or notification to the agent who sent them, and the transaction will not be considered.**

## How to Calculate Your Totals:

Total Volume Sales to Include:

1. MLS Total must be from "Production Detail Report". (See page 3 for instructions on running the report.)
2. Non-Stellar MLS transactions include sales transacted out of Stellar MLS areas, FSBO's and/or new construction. (Make extra copies as needed, refer to page 6)

## Definition

**NEW CONSTRUCTION:** Obtaining a new construction contract from a builder. (Construction need not be completed.) You must have been paid a full commission. (See page 6.)

**FSBO:** For Sale By Owner. Because you worked on both the listing and selling side, you get both sides of the Contract Price. **Sales must be verified and signed off by your broker.** (See page 6.)

**NON-STELLAR MLS SALES (LISTED IN A DIFFERENT MLS):** Each non MLS sale contract must be verified by completing the NON-STELLAR TRANSACTION FORM on page 6 in this packet and signed by ALL agents involved, including the broker. Make extra copies as needed.

**RESIDENTIAL:** Improved property that transfers by **deed** consisting of either single family / condominium / mobile / manufactured / or modular homes.

**VACANT LAND:** Unimproved property that transfers by deed.

**COMMERCIAL:** Any property listed as "Commercial", whether improved or unimproved, and **transferred by deed.**

**AGENT:** One Florida licensed REALTOR® who works independently and is not affiliated with a team, and who does not share compensation with anyone.

**TEAM:** Two or more Florida licensed REALTORS® who work as a team and combine their sales. (Award will be given in the name of the Team.)

**TRANSACTION SIDE:** 100% of Contract Price

Listing = 1 transaction side or 100% of Contract Price

Selling = 1 transaction side or 100% of Contract Price

Listing & Selling = 2 transaction sides or 200% of Contract Price

## Running the Million Dollar Club “Production Detail Report” from Stellar MLS Matrix

1. Log into [www.stellarmls.com](http://www.stellarmls.com) using your NRDS number and password.
2. Open Matrix and click on **Market Reports (top of screen)**.
  - Select **Production Detail Report**.
  - Enter Start Date, 01/01/2025, and End Date, 12/31/2025
  - Enter your Agent ID or ID#
3. Click on **Generate Report**.
  - The amount sold through Stellar MLS is located under **“Production Detail Report” grand totals, do not use sales price (volume only)**.
4. Once the report is generated, **Print**.

**This is the only form that will be accepted.**  
**YOUR office report will not be accepted.**

## 2025 Million Dollar Club Application

**REALTORS® of Punta Gorda – Port Charlotte – North Port – DeSoto, Inc.®**

**Deliver this form with supporting documents to the Association office by February 13, 2026.  
(We will not accept fax or email.)**

**Choose One:**

☐ Agent Name as it should appear on the Plaque and Program:

\_\_\_\_\_

☐ Team Name as it should appear on the Plaque and Program:

\_\_\_\_\_

Stellar MLS ID # Agent and all Team Members \_\_\_\_\_ (Attach list, if necessary)

Agent/All Team Members' Cell Phone # \_\_\_\_\_ (Attach list, if necessary)

Office Name \_\_\_\_\_

Office Telephone # \_\_\_\_\_

For the year 2025, I worked for the following company/companies:

\_\_\_\_\_ Stellar MLS Office # \_\_\_\_\_

☐ As an individual      OR      ☐ As a team

Amount sold through Stellar MLS: \$ \_\_\_\_\_

(Obtain \$ amount through Agent Production Detail Report", Volume Total,  
see Page 3 for instructions.)

Amount sold as FSBO, New Construction and/or non-Stellar MLS transactions: \$ \_\_\_\_\_

**Total 2025 Sales:** \$ \_\_\_\_\_

\_\_\_\_\_  
Agent Signature

\_\_\_\_\_  
Broker Signature

**This page must accompany application.**

## Yearly Award Level

**(Please complete this section even if you are not purchasing a plaque.)**

**Please check only one level. These figures represent the minimum needed to qualify.**

- ☐ Bronze Award      \$2,000,000 in total sales
- ☐ Silver Award      \$4,000,000 in total sales
- ☐ Gold Award      \$6,000,000 in total sales
- ☐ Platinum Award      \$10,000,000 in total sales

### Purchasing an Award Plaque

**Please check below:**

- ☐ I do not wish to purchase a plaque
- ☐ I wish to purchase an Annual Plaque – the cost is \$72

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## Award Plaques

If you wish to purchase an Award Plaque, please complete the order form below and attach to this application with your check (checks are payable to "REALTOR® Association"). You may also choose to pay with Visa, MasterCard, or American Express.

Agent Name \_\_\_\_\_

Office Name \_\_\_\_\_ Cell # \_\_\_\_\_

## Award Plaque Order Form

Agent Name \_\_\_\_\_ Date \_\_\_\_\_

Office Name \_\_\_\_\_ Cell # \_\_\_\_\_

### Payment Information:

Total: \$ \_\_\_\_\_

### I would like to pay by:

☐ Check    Check Number \_\_\_\_\_ *(Please make checks payable to "REALTOR® Association".)*

☐ Visa    ☐ MasterCard    ☐ American Express    Card Number: \_\_\_\_\_ Exp. \_\_\_\_\_

Signature: \_\_\_\_\_

**This page must accompany the application for each Non-Stellar MLS transaction to qualify. Non Stellar MLS transactions include sales transacted out of Stellar MLS areas, FSBO'S and/or new construction (Make extra copies as needed).**

## Non MLS Transaction Form

Agent Name \_\_\_\_\_

Team Name \_\_\_\_\_

Non MLS ☐ Yes ☐ No MLS ID # \_\_\_\_\_

Agent Cell Phone # \_\_\_\_\_

Tax ID of Property \_\_\_\_\_

Property Address \_\_\_\_\_

I/we had: ☐ the listing side ☐ the selling side

Contract Price was \$ \_\_\_\_\_ times \_\_\_\_\_ transaction side(s) for TOTAL credit  
of: \$ \_\_\_\_\_.

The closing date was \_\_\_\_\_ 2025.

\_\_\_\_\_  
**Agent Signature (required)**

\_\_\_\_\_  
**Broker Signature (required)**

**Please attach the Non-MLS listing/sold printout.**