Cristi Bonchack
843-424-0784
cristi@mycarolinahomelife.com
www.mycarolinahomelife.com

THE SELLER GUIDE



Everything you need to know about selling your home.

RE/MAX Southern Shores | Professionals

THE PERSON BEHIND THE PROMISE

Selling your home is a big step — and you won't be doing it alone. I'll be right there with you from start to finish, guiding you through every detail of the process.

We'll take the time to truly understand your goals, your timeline, and what matters most to you, while I keep you informed about what's happening in today's real estate market. Knowledge is power, and I want you to feel confident in every decision we make.

Together, we'll create a customized marketing plan designed specifically for your home — pricing it strategically and showcasing it to the right buyers so you can get the best possible results.

You've likely already seen the strength and reputation of RE/MAX Southern Shores and RE/MAX Professionals. Now let's take that a step further and talk about how we'll work side by side to make your sale a success.

To me, clients become like family. My commitment to you doesn't end at the closing table — I'm here for the long haul.

Cristi Bonchack

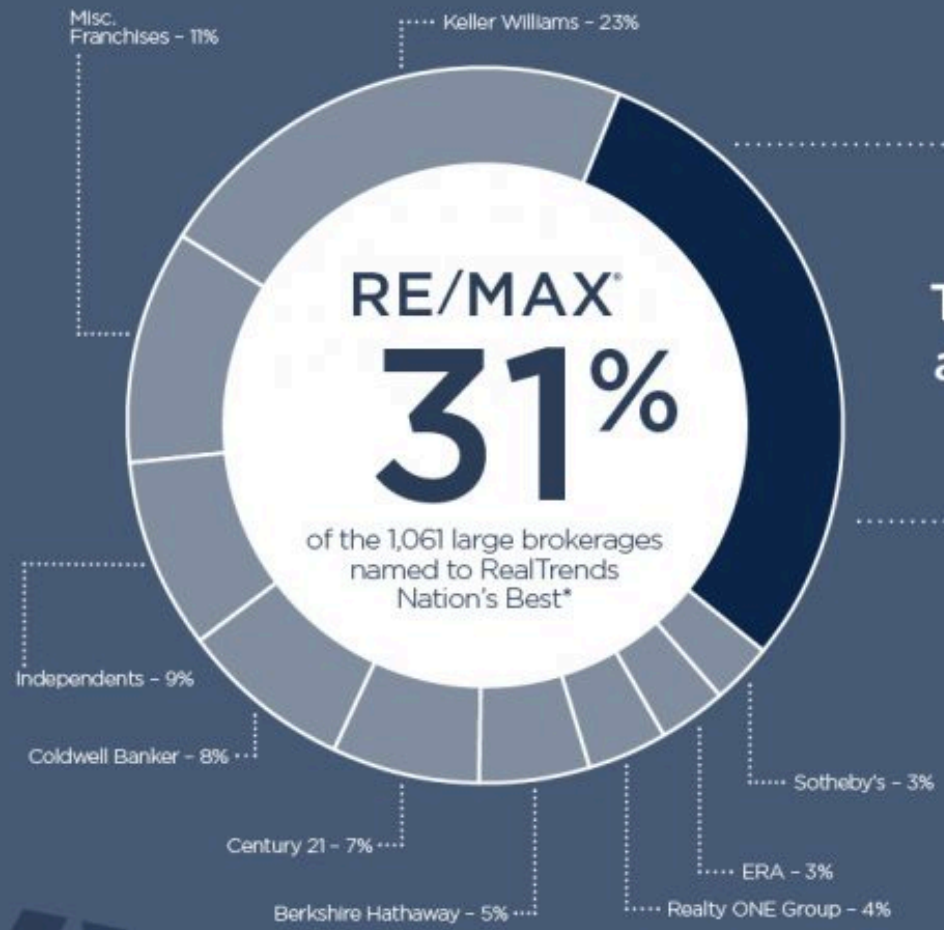




Blue & My Chicks



The Most Productive U.S. Brokerages Ranked By Brand In RealTrends Nation's Best*



That's more than any other brand.

Unstoppable Starts Here℠

*Based on 2023 RealTrends 500 data, citing 2022 transaction sides for the 1,061 participating U.S. brokerages who qualified for the RealTrends 500, but did not make the Top 500 list. U.S. brokerages that closed at least 500 residential transaction sides in 2022 were eligible to participate in this year's RealTrends 500. The 1,061 brokerages that qualified, but did not make the Top 500 list, were named RealTrends Nation's Best.

©2023 RE/MAX, LLC. Each Office Independently Owned and Operated. 23_332

★USA

2023 RE/MAX® vs. THE INDUSTRY

Choose the brand with outstanding agents, leading brand awareness and an unmatched global presence.

	NATIONAL, FULL-SERVICE BROKERAGE BRANDS					
	TRANSACTION SIDES PER U.S. AGENT[1]	U.S. TRANSACTION SIDES	U.S. BRAND AWARENESS (UNAIDED)[2]	COUNTRIES & TERRITORIES	OFFICES WORLDWIDE	AGENTS WORLDWIDE
RE/MAX	13.3	781,377	34.0%	110+	9,175	144,014
Realty Executives	8.9	56,099	0.1%	6	500	8,000
COMPASS	7.4	210,365	1.2%	1	502	28,237
ERA	6.9	91,606	2.1%	35	2,400	42,300
Weichert	6.7	96,400	1.9%	1	500	14,400
GB	6.4	608,728	16.3%	39	2,900	103,400
CENTURY 21	6.2	298,562	25.3%	85	13,600	148,600
kw KELLERWILLIAMS	6.2	1,047,548	12.7%	60	1,100	191,877
BERKSHIRE HATHAWAY HOMESERVICES	6.1	307,235	6.0%	13	1,500	50,775
Sotheby's	5.9	132,230	2.3%	81	1,100	26,300
Better Homes	5.9	72,053	1.7%	6	400	12,400
REALTYONEGROUP	5.5	100,374	0.3%	13	400	18,000
eXp REALTY	5.4	397,138	0.9%	24	NA	87,000
HOMESMART	3.3	80,200	0.5%	1	200	24,000

Data is full-year as of year-end 2022, as applicable. Except as noted, Coldwell Banker, Century 21, ERA, Sotheby's and Better Homes and Gardens data is as reported by Anywhere Real Estate on SEC 10-K, Annual Report for 2022; Realty Executives, Compass, Weichert, Keller Williams, Berkshire Hathaway HomeServices, Realty ONE Group, HomeSmart and eXp Realty data is from company websites and industry reports. [1]U.S. transaction sides per agent are calculated from the T3 Sixty Real Estate Almanac Enterprises report. It cites 2022 residential transaction sides and agent counts, some of which it estimates when company elected not to provide. [2]MMR Strategy Group study of unaided awareness among buyers, sellers, and those planning to buy or sell; asked, when they think of real estate brands, which ones come to mind? ©2023 RE/MAX, LLC. Each Office Independently Owned and Operated. 23_368

we are RE/MAX

2 TO 1

RE/MAX® agents average double the sales of other agents in the RealTrends 500 survey* of large brokerages.

Unstoppable Starts Here™

*Transaction sides per agent calculated by RE/MAX based on 2023 RealTrends 500 data, citing 2022 transaction sides for the 1,561 largest participating U.S. brokerages, excluding 42 who did not report active licensees. RE/MAX average: 13.6. Competitors 6.2.
©2023 RE/MAX, LLC. Each Office Independently Owned and Operated. 23_332

ABOUT RE/MAX SOUTHERN SHORES & RE/MAX PROFESSIONALS

RE/MAX Southern Shores | Professionals

FOUR OFFICES ALONG THE GRAND STRAND
CONWAY
MYRTLE BEACH
NORTH MYRTLE BEACH
GARDEN CITY

ONE OFFICE IN FLORENCE

TWO OFFICES IN CHARLESTON

CHARLESTON
NORTH CHARLESTON

IN HOUSE PROPERTY MANAGEMENT COMPANY AND INSURANCE COMPANY

OVER 200 FULL TIME PROFESSIONAL AGENTS

15 FULL TIME STAFF MEMBERS AND
2 BROKERS IN CHARGE

We Get Results For You!



RE/MAX Southern Shores
& RE/MAX Professionals
sold over
$1 Billion in 2023!

While we are not the largest, we are the most productive!
We have the experience to sell your property!

RE/MAX Southern Shores | Professionals

#1 NOBODY IN THE WORLD SELLS MORE REAL ESTATE THAN RE/MAX

2024 YEAR IN REVIEW

Choose the brand with outstanding agents, leading brand awareness and an unmatched global presence.

RE/MAX VS LOCAL BROKERAGES

	SALES VOLUME	# OF AGENTS	UNITS	AVG. # OF DEALS PER AGENT	AVERAGE SALES PRICE
RE/MAX Southern Shores	**$825,504,480.00**	**186**	**2162**	**12**	**$381,824.46**
REALTYONEGROUP DOCKSIDE	$933,146,831.00	464	2639	6	$353,598.65
COLDWELL BANKER SEA COAST ADVANTAGE	$539,435,120.00	136	1467	11	$367,713.10
INNOVATE	$513,838,223.00	208	1436	7	$357,826.06
CENTURY 21	$318,465,475.00	77	1057	14	$301,291.84
KELLERWILLIAMS	$394,725,771.00	139	1124	8	$351,179.51

Based on data from the CCMLS.

2024 YEAR IN REVIEW

Choose the brand with outstanding agents, leading brand awareness and an unmatched global presence.

RE/MAX VS LOCAL BROKERAGES

	SALES VOLUME	# OF AGENTS	UNITS	AVG. # OF DEALS PER AGENT	AVERAGE SALES PRICE
RE/MAX Professionals	**$103,926,041**	**26**	**397**	**15**	**$261,778.44**
eXp Realty	$109,855,987	45	412	9	$266,640.75
Coldwell Banker McMillan and Associates	$86,005,56	33	351	11	$245,585.63
Greyfeather Group eXp	$65,990,533	27	285	11	$231,545.73

Based on data from the Greater Pee Dee MLS.



My SERVICES

RE/MAX Southern Shores | Professionals

I Put YOU First, ALWAYS!

Even when it's not in my best interest, I will always put YOU first!
Real estate is a commission-only world, however, I know when I lead with integrity and do what is best for the client above all else, you'll send every friend, family member, and co-worker my way which is worth so much more!

Zero Hidden Fees

Not all REALTORS® are created equal. Some agents only provide "Limited Services," essentially sticking a sign in your yard and hoping for the best. Some also have "add-on" fees charging additional monies for certain types of marketing services. Retainer fees may even be charged up front by some agents before they even begin working. When you list with me, everything is included, there are ZERO hidden fees and nothing is paid until it successfully closes.

The. Best. Marketing.

I know how to effectively stage and market your home to potential buyers in today's market. I hire the BEST photographers, videographers, and graphic designers to ensure your home looks its best. With 92% of buyers using the internet to find their next home, I know how to get your property in front of them by placing your listing on several dozen Real Estate websites, including the competition's sites, and highlighting your home's best features.

From Start to Finish

From staging, to marketing, to coordinating all showings and inspections, and negotiating on your behalf to protect your best interest, I coordinate each aspect of the home-selling process for you. Essentially, I handle everything from start to finish...
I just don't help you pack and move!

THE VALUE OF A RE/MAX® AGENT

MARKETING YOUR HOME

Finding and impressing potential buyers.

ONLINE LISTINGS MLS AND BEYOND
Your home will be visible on the major listing sites.

SOCIAL MEDIA PROMOTIONS
My network is your network.



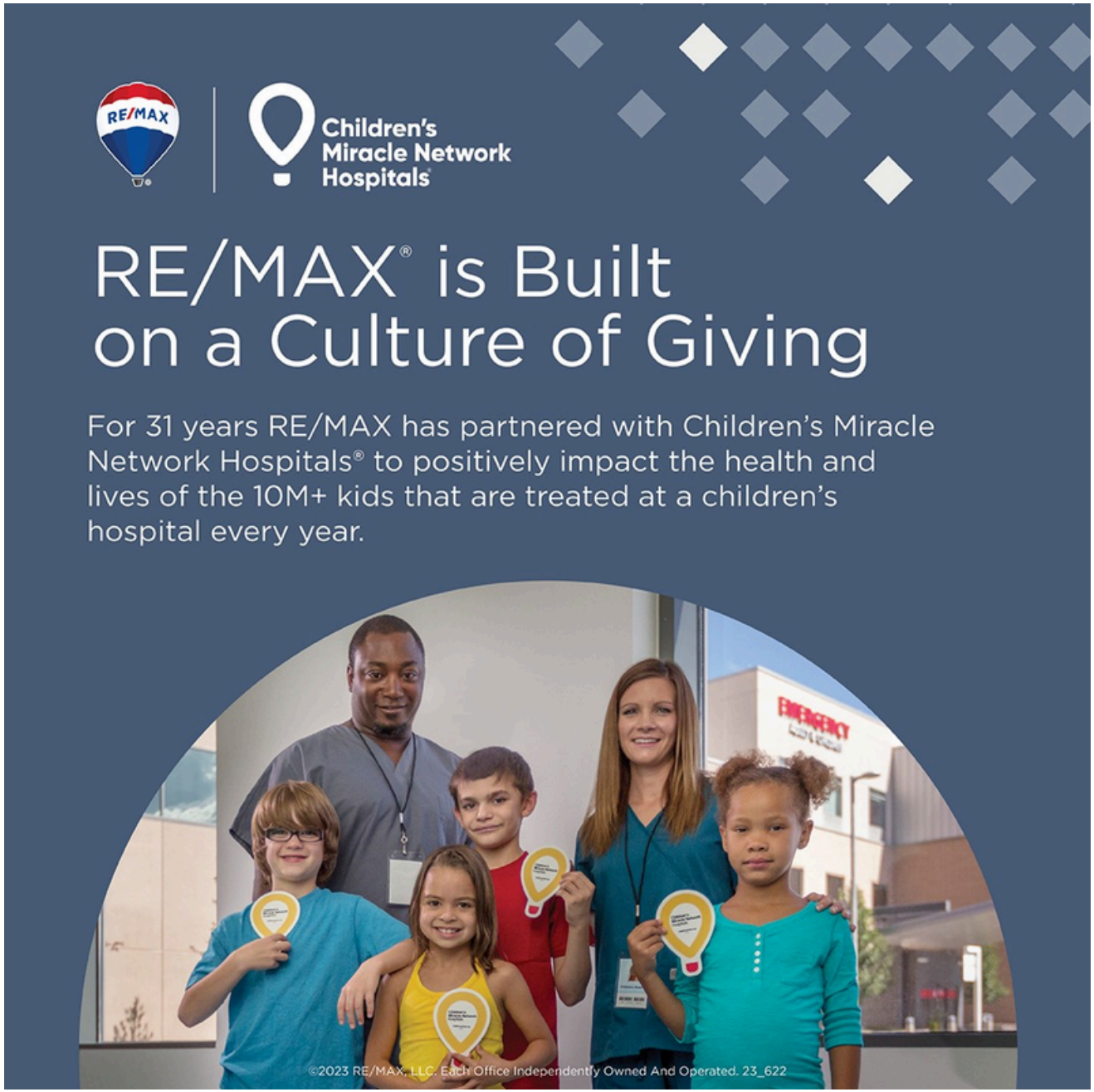
PRINT MATERIALS
Showcase your home with detailed specs.

TARGETED INTERNET ADS
Promote your home
to a refined audience.

NOBODY IN THE WORLD SELLS MORE REAL ESTATE THAN RE/MAX**

* As measured by residential transaction sides.

©2021 RE/MAX, LLC. Each Office Independently Owned and Operated. 21_303427



Our agents donate to Children's Miracle Network after every closing.

In 2024,
RE/MAX Southern Shores &
RE/MAX Professionals donated more than

$102,000

All the money stays with our local hospitals;
McLeod Children's Hospital in Florence and
Shawn Jenkins Children's Hospital in Charleston, SC.

RE/MAX Southern Shores | Professionals

MORE NATIONAL ADVERTISING THAN ANY OTHER REAL ESTATE FIRM.

RE/MAX Southern Shores | Professionals

KELLER WILLIAMS REALTY

Century 21

WILLIAM RAVEIS
Real Estate • Mortgage • Insurance

ERA

REALTY EXECUTIVES

BERKSHIRE HATHAWAY HomeServices

COLDWELL BANKER

Better Homes and Gardens Real Estate | VENTURA BARNETT PROPERTIES

ONLINE MARKETING



RE/MAX Southern Shores Professionals

REALTOR® MULTIPLE LISTING SERVICE MLS

Zillow

trulia

realtor.com®

PLUS DOZENS OF OTHER SITES

YAHOO! REAL ESTATE

facebook

THE WALL STREET JOURNAL

ADWERX

Homes.com

HGTV FRONT DOOR

YouTube

move move.com

HomeFinder.com

active rain Real Estate Network

Vast

hotpads

HOMES&LAND

LandWatch

HomeGain

eXp REALTY

oodle

REDFIN

COLDWELL BANKER

KELLER WILLIAMS REALTY

McGraw REALTORS®

Century 21

CHINOWTH & COHEN REALTORS

BERKSHIRE HATHAWAY HomeServices

THE RE/MAX COLLECTION®



RE/MAX has a fantastic luxury home division. For a home to qualify it must be priced at 2.5x the average for the marketplace.

Through the RE/MAX Collection, I have specialized marketing tools, featured area for luxury listings on remax.com, and distinctive signage.

RE/MAX Southern Shores | Professionals

Home Selling Process

General Overview of Steps Involved When Selling Your Home

Start

1. DECIDE TO SELL YOUR HOME
Make sure you are ready both financially and emotionally

2. REALTOR CONSULTATION
There's no commitment required on your part for the initial meeting. It will be educational and help you identify your next steps.

3. ESTABLISH A PRICE
I will provide a market analysis, which will help you set an asking price.

4. PREPARE YOUR HOME
View your home through the eyes of the buyer and ask yourself what you'd expect. I'll offer some useful suggestions.

5. LIST IT FOR SALE
When everything is in place I'll put your home on the open market. It's critical you make it as easy as possible for potential buyers to view your home

6. SHOWINGS
Potential buyers may ask to see your home on short notice. It's best if you can accomodate these requests, you never want to miss a potential sale.

7. OFFERS & NEGOTIATIONS
If everything goes well, a buyer or the buyer's agent will present me with an offer.

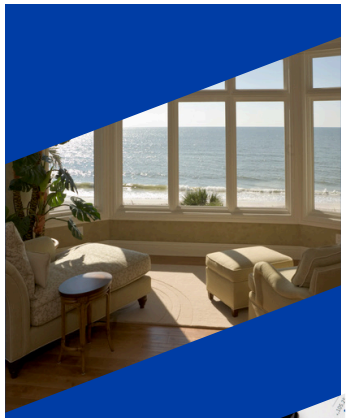
8. UNDER CONTRACT
At this point, you and the buyer have agreed to all of the terms of the offer and both parties have signed the agreements.

9. FINAL DETAILS
While under contract, the buyer will work with their mortgage provider to finalize the loan and perform other due diligence.

10. INSPECTION
The buyer will usually perform a physical inspection of the home. They may even ask you to make repairs. Ill explain all of your options regarding the inspection.

11. CLOSING
This is the transfer of funds and ownership. Depending on when the buyer moves into the home you will need to be all packed up and ready for your Big Move!

SOLD!







Why does pricing correctly from the start matter?

When you first list your home for sale, that initial marketing time is crucial. The more you overprice, the fewer buyers will come to see it. A seller can miss out on the best marketing time by overpricing their home from the start.

Increased time on the market: Overpriced homes tend to stay on the market longer compared to homes priced appropriately. This extended time can lead to increased carrying costs, such as mortgage payments, property taxes, and maintenance expenses, which can eat into the seller's overall profit.

Price reductions: When a home is initially overpriced, sellers may eventually need to reduce the price to attract buyers. This can signal to potential buyers that there may be issues with the property or that the seller is becoming more desperate to sell. This can result in lower offers and potentially selling the home for less than its market value.

Lower offers: Overpricing a home can deter interested buyers from even making an offer. Buyers who see an overpriced listing may assume that negotiations will be difficult or that the seller is not realistic about the market value.

Appraisal challenges: If a buyer needs financing, the home must appraise for the agreed-upon purchase price. An overpriced home is at risk of not appraising for the desired value, which can lead to financing issues, renegotiation, or even the collapse of the deal.

Limited buyer interest: Overpricing a home can significantly reduce the pool of potential buyers who are searching within a specific price range. Buyers often filter their searches based on price, and an overpriced home may not appear in their search results. This lack of visibility can result in fewer showings and lower overall buyer interest.

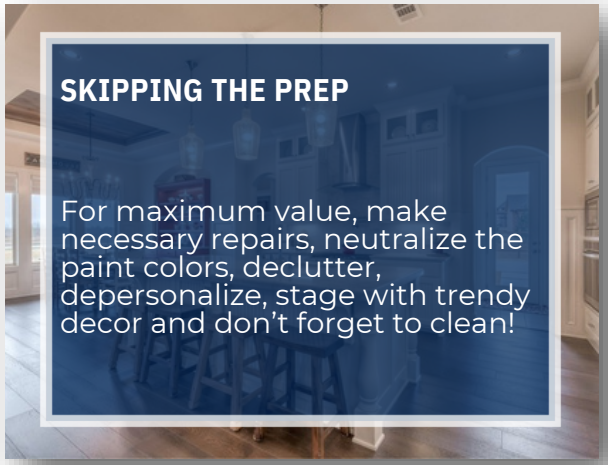
RE/MAX Southern Shores Professionals

SELLING MISTAKES



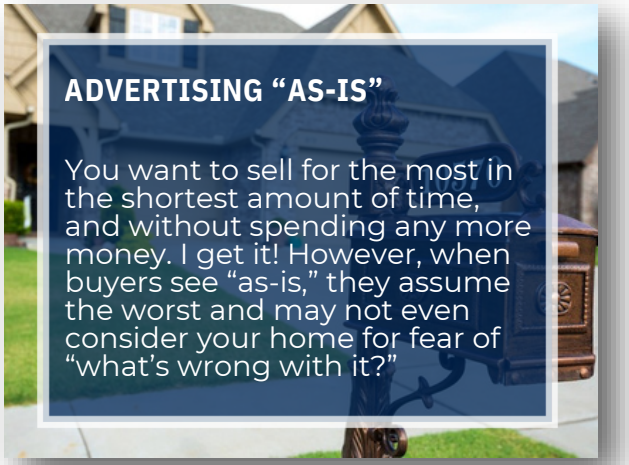
OVERPRICING

A high price tag will cause potential buyers to lose interest before even seeing your property, racking up more days on the market & then selling for less than fair market value



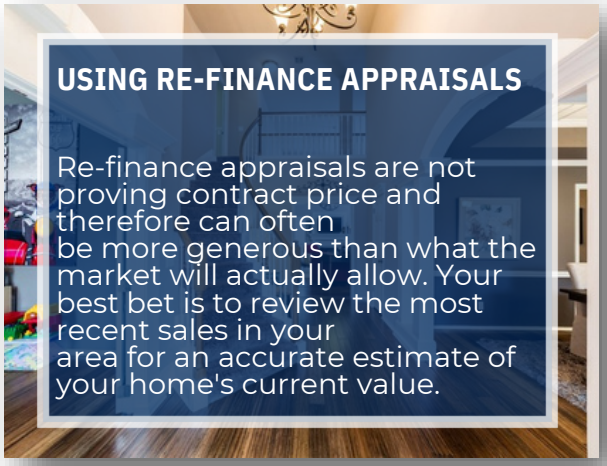
SKIPPING THE PREP

For maximum value, make necessary repairs, neutralize the paint colors, declutter, depersonalize, stage with trendy decor and don't forget to clean!



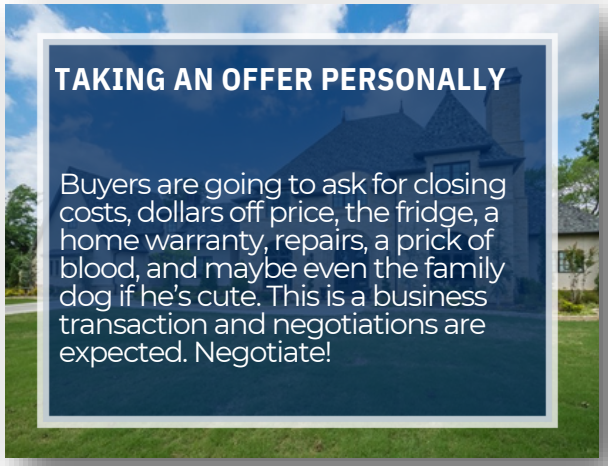
ADVERTISING "AS-IS"

You want to sell for the most in the shortest amount of time, and without spending any more money. I get it! However, when buyers see "as-is," they assume the worst and may not even consider your home for fear of "what's wrong with it?"



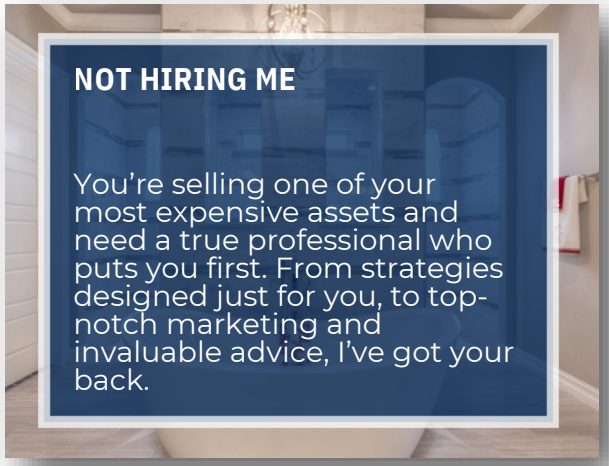
USING RE-FINANCE APPRAISALS

Re-finance appraisals are not proving contract price and therefore can often be more generous than what the market will actually allow. Your best bet is to review the most recent sales in your area for an accurate estimate of your home's current value.



TAKING AN OFFER PERSONALLY

Buyers are going to ask for closing costs, dollars off price, the fridge, a home warranty, repairs, a prick of blood, and maybe even the family dog if he's cute. This is a business transaction and negotiations are expected. Negotiate!



NOT HIRING ME

You're selling one of your most expensive assets and need a true professional who puts you first. From strategies designed just for you, to top-notch marketing and invaluable advice, I've got your back.

SELLER BEWARE

RE/MAX Southern Shores | Professionals

Don't Get Locked Out

Have a spare key incase a buyer or their agent unknowingly locks the wrong knob (most often the door leading out to the garage).

Showing Basics

My job is to market and advertise your home on multiple platforms to as many agents and buyers as possible. I might not show your home a single time, or I may show it weekly, but my focus is to keep your home in front of the thousands of agents who are all working with buyers, as compared to marketing your house only to my buyers who might not even be the right fit.

Open Houses

If you're interested in having your house held open on the weekends, I would love to take advantage of that opportunity. Please keep in mind that I cannot hold all of my listings open every weekend by myself, but me or another licensed RE/MAX agent will be happy to hold your house open as often as possible. We don't want to wear out the welcome, so if asked and you would rather not, feel free to say so!

After each open house, check all windows to ensure they are locked and secured.

Buyer Pre-Qualification

Even though the buyer may provide a letter of pre-qualification at the time an offer is made, this does not guarantee the buyer will receive final loan approval. Both the buyer and the property must meet the loan guidelines, as well as the lender's and the loan underwriter's qualifications.

Utilities, Inspections, & The Appraisal

Once a contract has been accepted, buyers will likely do a home inspection, their lender will have an appraiser visit the home to verify general condition and value, and a surveyor may visit to ensure nothing has been built beyond the property boundary lines. Everyone understands you're moving, but please make every effort to keep all systems accessible (i.e. water heater, attic access, electrical panel, etc) and all utilities should remain on until closing. The times and dates of the inspections should be communicated to us in advance and I will notify you promptly.

Property Attachments

Per the SC Residential Contract, all attached fixtures including but not limited to the window blinds and curtains, gas logs in the fireplace, bathroom mirrors, ceiling fans and light fixtures, the mailbox, built-in appliances, pool & spa equipment, garage door openers, and similar items are to remain with the property upon closing and funding. If any of these items are to be kept by the seller, it must be noted on the MLS to all REALTORS® and placed in the exclusions portion of the contract.

DOING MORE

FROM "FOR SALE"

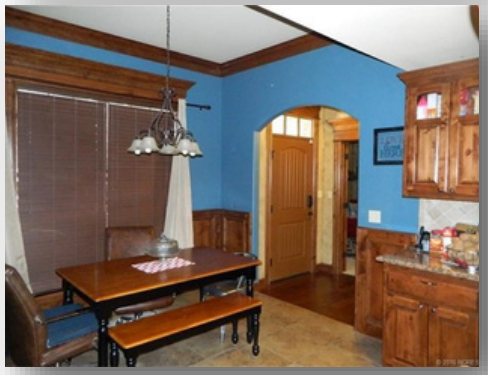
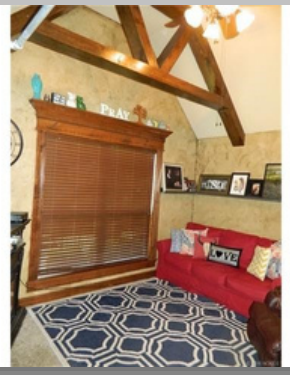
TO SOLD



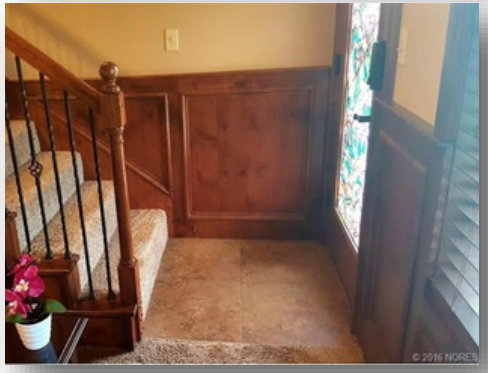
COMPETITOR'S PHOTOS

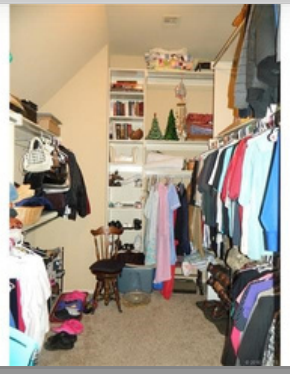








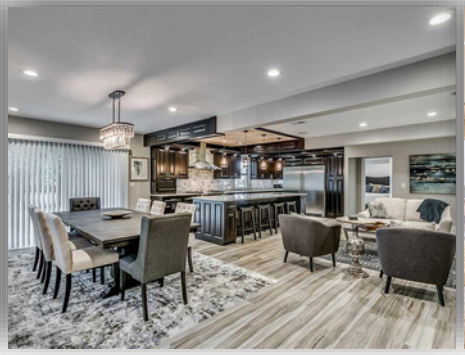
MY PROFESSIONALPHOTOS

RE/MAX Southern Shores Professionals
















PHOTOS & VIRTUAL TOURS



GENERAL TIPS

- ☐ Turn ON all overhead lights, lamps, and under-cabinet lighting.
- ☐ Turn OFF all ceiling fans.
- ☐ Pull curtains back while tilting blinds if the natural light is too strong.
- ☐ Clean and declutter kitchen & bath countertops, hiding dish soap and sponges, toothbrushes, blow dryers, bottles in showers, etc. Less is best!
- ☐ Hide any items you do not want visible, such as large dog crates, dog bowls, litter boxes, laundry baskets, money, jewelry, firearms, etc.
- ☐ Put away all seasonal decorations (Your 10' Christmas tree won't impress buyers in March).



STILL PHOTO SHOOT SPECIFIC

- ☐ Depending on size and floor plan, this shoot will take approximately 1-3 hours to complete.

RE/MAX Southern Shores Professionals

SHOWING TIPS



LET THERE BE LIGHT

Turn on every light and lamp while opening all curtains and blinds to let as much light in as possible.

STAGING

Turn on every light and lamp while opening all curtains and blinds to let as much light in as possible.

CURB APPEAL

A buyer's first impression is made when they pull into the driveway. Make sure your home is tidy and welcoming.

SMELL YEAH!

Keep a consistent, clean fragrance throughout your home and avoid strong, fruity scents

CHECK THE TEMP

Make the buyer as comfortable as possible by setting the thermostat between 70-73 degrees.



CLEAN

A dirty home does not look well maintained. Knock down cobwebs, wipe off fingerprints, clean ceiling fan blades

DECLUTTER

All of your belongings should not be on display. Start packing and remove personal items such as photos

PETS

It is best to make your pets' presence disappear. Take them with you during showings, if possible, and hide food bowls, pet beds, toys, etc.

LIGHT A FIRE

When weather appropriate, have the fireplace help make a lasting impression.

DON'T STAY

Remove all vehicles from the driveway and run an errand or grab a meal while your home is being shown.

RE/MAX Southern Shores | Professionals

LAST MINUTE SHOWINGS

RE/MAX Southern Shores | Professionals

15 MINUTES NOTICE

PANIC!
okay, now check that off the list and actually make some progress

MAKE IT BRIGHT
turn on ALL lights, pull back curtains, & open blinds

CLUTTER to BASKET to CAR
throw dishes, everyday towels, and clothes on the floor into a laundry basket, then place basket in the car

MAKE BEDS

CLOSE TOILET LIDS

WIPE DOWN COUNTERS & SINKS





1 HOUR NOTICE

DO ALL OF THE ABOVE

MAKE IT SMELL GOOOOOOD
light candles or add fresh scents to wax warmers

MAKE IT SHINE
wipe down stainless steel appliances, mirrors, & glass surfaces

SWEEP & SPOT-MOP

VACUUM

EMPTY ALL TRASH CANS

CLEAN ENTRY WAY
sweep front walk way & shake out door mat

WHAT ARE CLOSING COSTS?

Closing costs are fees assessed at the closing of a real estate transaction when the title of the property is transferred from the seller to the buyer. Closing costs are incurred by both parties. Here are some common closing costs charged to the seller:



- $ Proration of Property Taxes
- $ Proration of Homeowner's Association Fee (if applicable)
- $ Attorney Closing Fee
- $ Attorney Courier / Delivery Fee
- $ Attorney Document Prep
- $ Special Assessments
- $ Certificate of Assessment COA
- $ Wire Transfer Fee for Seller's Proceeds (optional)
- $ Deed Stamps/Transfer Fee
- $ Recording fee paid to the county in exchange for recording the new land records.
- $ Mortgage Pay Off
- $ FHA/VA Non-Allowables (if applicable)
- $ Commissions due to Broker(s)

RE/MAX Southern Shores Professionals

Closing costs are not charged to a seller unless the property successfully closes, funds, and ownership is transferred. These fees are the cost of doing business.

WHAT ARE DUE DILIGENCE FEES



SC DUE DILIGENCE

In South Carolina, when purchasing a home, buyers are allotted a specific timeframe known as Due Diligence to conduct various inspections, surveys, Insurance inquiries, Homeowners Association (HOA) investigations, etc. This period allows buyers to thoroughly examine the property and uncover any issues that may affect their decision to proceed with the purchase. If, during the Due Diligence period, the buyer discovers any factors that would make the home unsuitable for their needs, they have the option to terminate the contract.

To terminate the contract, the buyer must provide written notice to the seller.. Additionally, the buyer may be required to pay a termination fee as stipulated in the contract, which would have been negotiated beforehand. The termination fee compensates the seller for any expenses or inconveniences incurred as a result of the terminated contract.

This process allows buyers in South Carolina to thoroughly investigate the property before finalizing the purchase and provides them with an opportunity to back out if they discover any deal-breaking issues during the Due Diligence period.

NC DUE DILIGENCE

In North Carolina, the concept of Due Diligence in the home buying process is similar to South Carolina, but there are some notable differences. In NC, the Due Diligence period is typically associated with a specific fee that is paid upfront by the buyer at the time of contract signing.

Unlike other states where various contingencies like financing, appraisal, or CL100 (termite inspection) may be separate contingencies in the contract, North Carolina streamlines the process by having only one primary contingency, which is the Due Diligence period.

It's important to note that in North Carolina, the payment for the Due Diligence period is typically made upfront along with the contract, and it is non-refundable. The fee compensates the seller for taking the property off the market during the Due Diligence period.

RE/MAX Southern Shores | Professionals



HOME WARRANTIES

What is A Home Warranty?

A service contract that covers the repair or replacement of important home system components and appliances that break down over time. That means whether it's your A/C unit burning up in summer, your heater failing in winter or any number of other systems and appliances calling it quits, you and your family will have one less thing to worry about during the listing period

Why is a Warranty Recommended?

Breakdowns are inevitable – home system components and appliances simply wear out over time. Unlike most homeowners insurance, a home warranty plan protects your budget by covering an un- expected repair or replacement of crucial items when they stop working due to normal wear and tear, saving you money in the long run. Think of it like this…

Homeowners Insurance Covers Things That MIGHT Happen.

- Fire Damage, Hail & Wind Damage, Theft & Vandalism

A Home Warranty Covers Things That WILL Happen.

- Breakdowns of HVAC Systems, Water Heater, Oven, Dishwasher, Plumbing & more

Without a home warranty…

Repair or replacement of key home systems and appliances can be expensive.

Speak with me about the average cost of a home warranty and strategies for including one at the time of listing so that you're protected from unexpected problems while focused on the sale of your home.

RE/MAX Southern Shores Professionals

MOVING TIPS

- If possible, move on a weekday while banks, utility companies, and government offices are open.
- Use sheets, blankets, and towels to separate pictures, dishes, and other fragile objects. This cuts down on space and moving supplies. Socks can be slipped around the wine glasses to help pad the delicate stems.
- Instead of wrapping each plate in newspaper or costly bubble wrap, alternate the real plates with Styrofoam disposable plates and viola! Instant padding. Genius, right?
- Pack plates vertically, rather than flat and stacked.
- Mark each box with its contents and destination room so that you and your helpers will know where each box belongs at your new pad.
- Fill two “OPEN ME FIRST” boxes containing snacks, instant coffee, tea bags, soap, toilet paper, toothpaste and brushes, medicine and toiletry items, a flashlight, tool kit, paper plates, cups, utensils, paper towels, and any other items you can not live without.
- Have suitcases on wheels? Use them for packing heavy things like books.
- Break out the garbage bags and pull one bag up around a cluster of your hanging clothes, then tie the open end by the hangers.



- Take pictures of which TV cable goes to which input on the different components, or how certain knick-knacks are displayed on the bookshelves to serve as an unpacking guide. Photos may also protect your goods for insurance purposes should anything get damaged in the move.
- In the new home, resist the temptation to pile boxes into the garage, attic, or back closet, with a promise to get to them later. If a boxful of stuff is so unnecessary that a year could pass without needing the contents, maybe it’s time to ditch the contents before the move. Otherwise, you risk forgetting where you put important things, or end up parking the car outside all winter.
- The desire to relax is strong. The coffee table pushed up against the sofa looks so inviting, but those boxes aren’t going to unpack themselves. Resist the urge to derail your momentum. Otherwise, those boxes will just stand over your head. Unpack the TV last, sink deeply into that comfy couch, and revel in the knowledge of a well-done moving job any pro would envy.
- If moving locally, arrange for your pets to stay with a friend or family member as animals can become confused and frightened during a move.

RE/MAX Southern Shores | Professionals

MOVING CHECKLIST

RE/MAX Southern Shores | Professionals



Change of address

- ☐ U.S. POSTAL SERVICE
- ☐ DRIVERS LICENSE
- ☐ INTERNAL REVENUE (IRS)
- ☐ SOCIAL SECURITY
- ☐ VOTER REGISTRATION
- ☐ BANKS
- ☐ LOANS
- ☐ INVESTMENTS
- ☐ CREDIT CARDS
- ☐ STORE CREDIT CARDS
- ☐ PAYPAL
- ☐ AUTOMATED PAYMENTS
- ☐ PLACE OF EMPLOYMENT
- ☐ INSURANCE
- ☐ DOCTORS
- ☐ SCHOOLS
- ☐ FRIENDS & FAMILY
- ☐ SUBSCRIPTIONS
- ☐ ASSOCIATIONS

Services to cancel/transfer

- ☐ CABLE
- ☐ INTERNET
- ☐ PHONE/CELL
- ☐ ELECTRIC
- ☐ GAS
- ☐ WATER
- ☐ SEWER
- ☐ TRASH
- ☐ LANDSCAPING
- ☐ HOUSE CLEANING
- ☐ PEST CONTROL



Organize

- ☐ KEEP PERSONAL & FINANCIAL DOCUMENTS IN ONE BOX
  checkbook, passports, birth certificates, insurance docs, taxes
- ☐ UPDATE MEDICAL RECORDS
- ☐ NOTIFY OLD & NEW SCHOOLS & ARRANGE TRANSFER
- ☐ KEEP KEYS, GARAGE OPENERS IN BAG FOR NEW OWNERS
- ☐ KEEP A FOLDER WITH WARRANTIES & MANUALS FOR NEW OWNERS
- ☐ PLAN MEALS TO USE UP THE FOOD YOU HAVE LEFT
- ☐ SAVE MOVING RECEIPTS
  Possible tax deduction



Packing & storage

- ☐ PURGE UNUSED ITEMS
- ☐ RESERVE TRUCK OR MOVERS
- ☐ RESERVE STORAGE IF NEEDED
- ☐ PACK INFREQUENTLY USED ITEMS AHEAD OF TIME
- ☐ START A FAMILY "MOVE KIT" FOR FIRST NIGHT IN NEW HOME

Moving day

- ☐ ARRANGE HELP FOR KIDS OR PETS FOR THE DAY
- ☐ HAVE CASH TO TIP MOVERS
- ☐ FINAL CLEANING
- ☐ DISPOSE OF TRASH
- ☐ RUN GARBAGE DISPOSAL
- ☐ FINAL WALK THROUGH
- ☐ RAISE/LOWER THERMOSTAT
  depending on the weather
- ☐ TURN OFF WATER HEATER
- ☐ LOWER SHADES
- ☐ LOCK ALL DOORS & WINDOWS