

AEP SALES CONTEST

BASE BONUS

DENTAL SALES	\$ EARNED
1-19*	\$20 PER SALE
20+	\$25 PER SALE
VSP ATTACHMENT	\$5

*Minimum of 10 sales to qualify

ACCIDENT SALES	\$ EARNED
1-19*	\$20 PER SALE
20+	\$25 PER SALE
VSP ATTACHMENT	\$5

*Minimum of 10 sales to qualify

HIGH PRODUCER BONUS

\$1,000 CASH PRIZE FOR 50 TOTAL DENTAL SALES
\$1,000 CASH PRIZE FOR 50 TOTAL AME SALES
GRAND PRIZE IS IN ADDITION TO THE BASE BONUS

CONTEST DATE: 10/1-12/31
See rules for payout details



CONTEST DETAILS

General Details & Qualifications:

- Minimum of **10 dental** and/or **10 accident** sales to qualify - each category tracked and rewarded separately.
- Standalone vision sales are not eligible for this contest.
- Sales become eligible once the **first premium** payment has been received and applied.
- Agents will receive payment on all qualifying dental, vision, and accident sales.
- Eligible sales must be newly enrolled policies **sold between 10/1/25-12/31/2025** and have an effective date between 11/1/25 and 2/1/26.
- LOA agents are not eligible.

Payment Schedule:

SALES MONTH	EXPECTED PAYOUT
OCTOBER	11/14/2025
NOVEMBER	12/19/2025
DECEMBER	1/16/2026
GRAND PRIZE	1/16/2026

Examples:

Ken sells 15 dental policies, 7 with VSP attachments. He earns the following payout:

- \$20 x 15 dental policies = \$300
- \$5 x 7 vision attachments = \$35
- Grand total: \$335

Carrienne sell 24 dental policies, 8 with VSP attachments, and 10 AME policies. She earns the following payout:

- \$20 x 19 dental policies = \$380
- \$25 x 5 dental policies = \$125
- \$5 x 8 vision attachments = \$40
- \$20 x 10 AME policies = \$200
- Grand total: \$745